

## SPECIAL PROJECTS INTERN PROGRAM

REGULUS GLOBAL HQ – VIRGINIA BEACH, VA



Regulus Global is seeking college students interested in pursuing a cross-functional internship with the leading international provider of defense acquisition and sustainment solutions. Ideal candidates are driven and innovative constant learners that are incapable of yielding to a challenge and that embody a 'team above self' commitment. SP Interns will gain incomparable early-career business exposure to a broad array of functional areas, challenges, and international markets, while playing a vital role in driving unique solutions in the most dynamic and austere of environments.

SP Interns will have unequalled learning opportunity within a dynamic and rapidly growing organization, while being part of an incredible team culture and peer group. We're a matchless team of industry professionals that design and deliver unparalleled capability to those standing in the gap to ensure a safer, more secure world. We move as a team, tackle daunting problems, and demand excellence in all we do.

### **If this inspires you and sounds like an environment where you'd thrive, let's talk.**

Forward your resume, cover letter, and writing and/or analytic project sample to [careers@regulusglobal.com](mailto:careers@regulusglobal.com)

### **ROLE:**

- Collaborate with Sales and internal functional teams to design and deliver operational equipment, procurement, export, and logistics support solutions to foreign end-users within assigned area of responsibility.
- Support inside sales, analytics, purchasing, and logistics functions with daily activities including quoting, product research, data entry, and project administration.
- Assist with international market research projects aimed at actionable analysis relative to regional geopolitical considerations, defense acquisition priorities, market opportunity, and relevant key buying influences.
- Must be resourceful – able to work well with limited direction in a dynamic environment.
- Successful candidate will be highly organized and able to demonstrate a track record of great follow-through.
- Review sales reports to identify trends and growth opportunities.
- Provide broad support to Regulus' sales force targeted at developing and deepening our customer/partner supplier relationships.
- Participate in cross-functional projects to further the growth of the organization.
- Assist with collateral development, marketing projects, and trade show coordination.
- Provide exceptional customer service

### **REQUIREMENTS:**

- Undergraduate senior or graduate student with a minimum 3.0 GPA currently pursuing a relevant degree from an accredited college or university.
  - International Politics, Security Studies, Global Business, and Linguistics majors preferred but not required.
- 3 years' relevant work experience or military service may be substituted for a degree at manager's discretion.
- 2+ years' experience in Microsoft Office (Outlook, Word, Excel).
- Well-developed professional writing and analytic skills – Writing sample will be required.
- Prior Sales and/or Government Contracting experience helpful but not required.
- Phenomenal business acumen, relationship development, and customer service skills.
- Matchless drive, curiosity, dedication, and creativity.
- Outgoing personality comfortable talking to and developing rapport with anyone.
- 'Team First' commitment coupled with the initiative to drive results while working independently.
- Superior organizational, problem-solving, and multi-tasking abilities.
- Prior military, LE, or first responder experience an asset, but not required.

### **OUT OF MANY, ONE**

Regulus Global believes that a diverse team enables broad thinking that drives better solutions to our client's most daunting problem sets. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation or gender identification, national origin or any other legally protected characteristic. We actively seek out veterans and the disabled for opportunities on our team.

**Regulus Global is proud to be an Equal Opportunity Employer.**