

## SPECIAL PROJECTS ANALYST

REGULUS GLOBAL HQ – VIRGINIA BEACH, VA



Regulus Global is seeking college graduates interested in forging a career with the leading international provider of defense acquisition and sustainment solutions. Ideal candidates are driven and innovative constant learners that are incapable of yielding to a challenge and that embody a 'team above self' commitment. SP Analysts will gain incomparable early-career business exposure to a broad array of functional areas, challenges, and international markets, while playing a vital role in driving solutions in the most dynamic and austere of environments.

SP Analysts will have unequalled opportunity for advancement within a dynamic and rapidly growing organization, while being part of an incredible team culture and peer group. We're a matchless team of industry professionals that design and deliver unparalleled capability to those standing in the gap to ensure a safer, more secure world. We move as a team, tackle daunting problems, and demand excellence in all we do.

**If this inspires you and sounds like an environment where you'd thrive, let's talk.**

Forward your resume, cover letter, and writing and/or analytic project sample to [careers@regulusglobal.com](mailto:careers@regulusglobal.com)

*Please note: Special Projects Analyst roles are entry-level opportunities, typically leading to International Sales. College graduates, international politics and linguistics students, and those looking to transition to a new career path likely pose an ideal fit. Candidates possessing numerous years' experience will be considered, but should expect to clearly explain their desire to pursue an entry-level opportunity on our team.*

**ROLE:**

- Collaborate with Sales and internal functional teams to design and deliver operational equipment, procurement, export, and logistics support solutions to foreign end-users within assigned area of responsibility.
- Support inside sales, analytics, purchasing, and logistics functions with daily activities including quoting, product research, data entry, and project administration
- Support international market research projects aimed at analysis of regional geopolitical
- Review sales reports to identify trends and growth opportunities
- Provide broad support to Regulus' sales force targeted at developing and deepening our customer/partner supplier relationships
- Participate in cross-functional projects to further the growth of the organization
- Assist with collateral development, marketing projects, and trade show coordination
- Provide research and analysis for sales projects
- Purchasing/logistics/inventory management
- Provide exceptional customer service

**REQUIREMENTS:**

- Bachelor's Degree with a minimum 3.0 GPA from an accredited college or university **STRONGLY PREFERRED**.
  - 3 years' relevant work experience or military service may be substituted for a degree at manager's discretion.
- 2+ years' experience in Microsoft Office (Outlook, Word, Excel).
- Well-developed professional writing and analytic skills – Writing sample will be required.
- Prior Sales and/or Government Contracting experience helpful.
- International Affairs or Security Studies and Foreign Language proficiency are an advantage but not required.
- Phenomenal business acumen, relationship development, and customer service skills.
- Matchless drive, curiosity, dedication, and creativity.
- Outgoing personality comfortable talking to and developing rapport with anyone.
- 'Team First' commitment coupled with the initiative to drive results while working independently.
- Superior organizational, problem-solving, and multi-tasking abilities.
- Prior military, LE, or first responder experience an asset, but not required.

**OUT OF MANY, ONE**

Regulus Global believes that a diverse team enables broad thinking that drives better solutions to our client's most daunting problem sets. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation or gender identification, national origin or any other legally protected characteristic. We actively seek out veterans and the disabled for opportunities on our team.

**Regulus Global is proud to be an Equal Opportunity Employer.**